



***52ND MEMBERSHIP MEETING
MULCH & SOIL COUNCIL***

***DeSoto Hotel
Savannah, GA
October 11, 2023***

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SPONSORS

**THANK YOU To Our 2023
Annual Meeting Sponsors**

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----- **Platinum** -----



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----- **Silver** -----





52nd Annual Meeting

President's Report

Jim Weber

Overview

- Improving Stormwater Quality
- Storm drains vs Sheet grading



Storm drains

Bowl shaped lots with storm pipes in production areas carry contaminants (mulch, dirt) with the water, trapping material underground. This can cause the oxygen level in storm water not pass minimum standards. It also clogs pipes and increases maintenance and/or flooding.



Ineffective solution for the industry: Dandy Bags

The holes in the fabric are so tightly woven, even a small rain can clog with mulch and dirt (in matter of minutes) with the dandy bag and not allow water to penetrate through.



Good alternative solution for the industry: Straw Bales

An alternative to maintaining your storm drains is adding straw bales

Disadvantages:

- High maintenance
- Flip or replace after every rain event
- Has a tendency to float
- Creates hazard in production areas
- Water in parking lot can back up and flood in heavy rains



Better alternative solution for the industry: Ponds

In-line (pre-cleaning) storm ponds allow you to do a better job removing particulates from stormwater

Pre-cleans before the final pond, which then discharges off your property

Advantages:

- Allows for easier cleaning



Sheet Grading with no storm drains

The pond is too small to
allow settling of particulates
in the pond



Sheet Grading:

Less than 1/2% slope results in
ponding and flooding on-site





Sheet Grading:

6 acre pond to accommodate 25 acres of hard surface

All hard surfaces are at a 1% slope resulting in zero ponding and zero flooding on-site

The 1% grade allows for water to drain, but leaves the mulch and dirt behind



Best solution for Sheet Grading

If the 1% slope doesn't stop the mulch and dirt, it will get trapped in the #2 stone

Advantages:

- Zero storm drains
- Less maintenance
- No flooding
- Clean discharge
- Larger ponds results in fewer discharges on an annual basis.



Best solution for Sheet Grading

1% slope allows the storm water to drain to the pond carrying no mulch or very little mulch with it.

Allowing the storm water to travel off the hard surface and through the gravel allows further cleaning of the storm water

18 inches in depth

Water percolates through the stone and helps filter the storm water





Thank you for your time!

Questions?

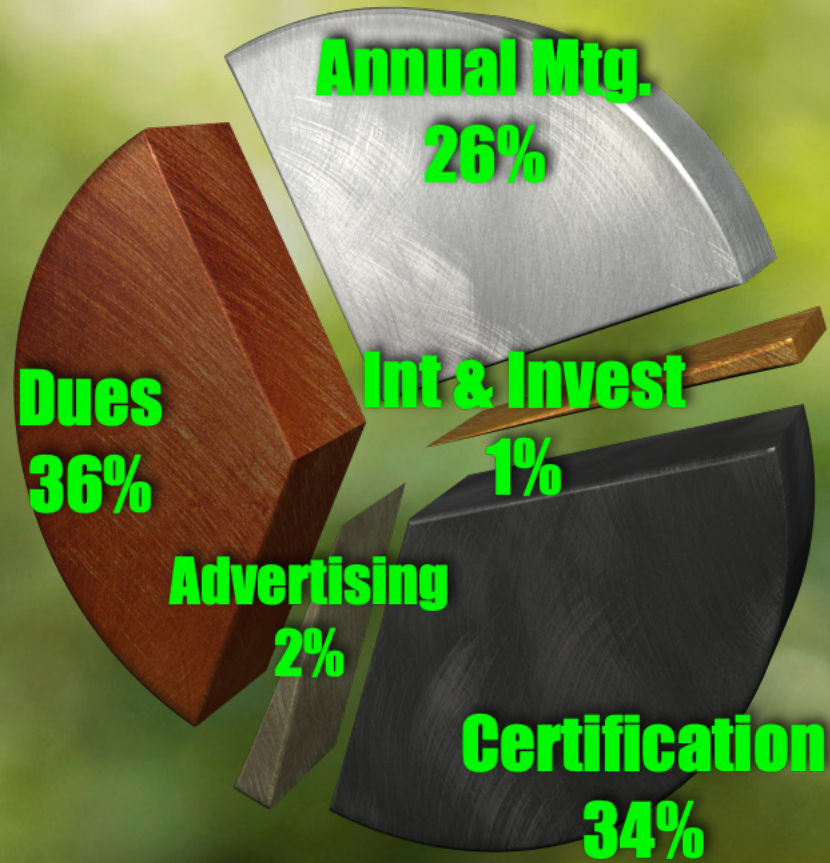
TREASURER'S CONSOLIDATED REPORT — FY2022

This Consolidated Report Combines the Financial Activities of the Mulch & Soil Council (MSC) and the Mulch & Soil Research Foundation (MSRF)

ASSETS:	
Cash & Cash Equivalents	\$ 738,623
Accounts Receivable	\$ 21,067
Restricted Cash	\$ 5,851
Property Assets	\$ 25,198
TOTAL ASSETS	\$ 790,739
LIABILITIES:	
Accounts Payable	\$ 17,058
Deferred Revenues	\$ 232,860
Unrestricted Net Assets	\$ 540,821
TOTAL LIABILITIES	\$ 790,739

TREASURER'S CONSOLIDATED REPORT — FY2022

INCOME



TREASURER'S CONSOLIDATED REPORT — FY2022

INCOME:	
Annual Mtg.	\$184,848
Advertising	\$15,100
Certification	\$241,576
Mebber Dues	\$253,600
Interest	\$7,047
Unrealized Inv Loss	-\$33,536
TOTAL REVENUE	\$668,635

TREASURER'S CONSOLIDATED REPORT — FY2022

EXPENSE

Admin Expenses
19%

Program Expenses
81%

TREASURER'S CONSOLIDATED REPORT — FY2022

Expenses	
Certification	\$ 196,553
Meetings & Seminars	\$ 136,536
Member Support	\$ 143,309
Special Projects	\$ 0
MSRF Research	\$ 0
G&A	\$ 112,160
Total Expenses	\$ 588,558
Net Revenues	\$ 80,077

52ND ANNUAL MEETING

► *Membership*

Members	Sales	
Category A	<\$2M	22
Category B	\$2M - \$5M	29
Category C	\$6M - \$15M	23
Category D	\$16M-\$25M	9
Category E	\$26M-\$50M	2
Category F	\$51M-\$150M	1
Category G	>\$150M	3
Affiliate		34
Associate		3
Non-Profit		1
Foreign		0
TOTAL		127

52ND ANNUAL MEETING

Meeting Attendance

2022 was the
Largest Annual
Meeting over the
past 50 Years at 206
participants!

Member: Producer	106
Member: AF & AS	78
Non-Members	17
Speakers & Staff	12
Press	1
TOTAL	214

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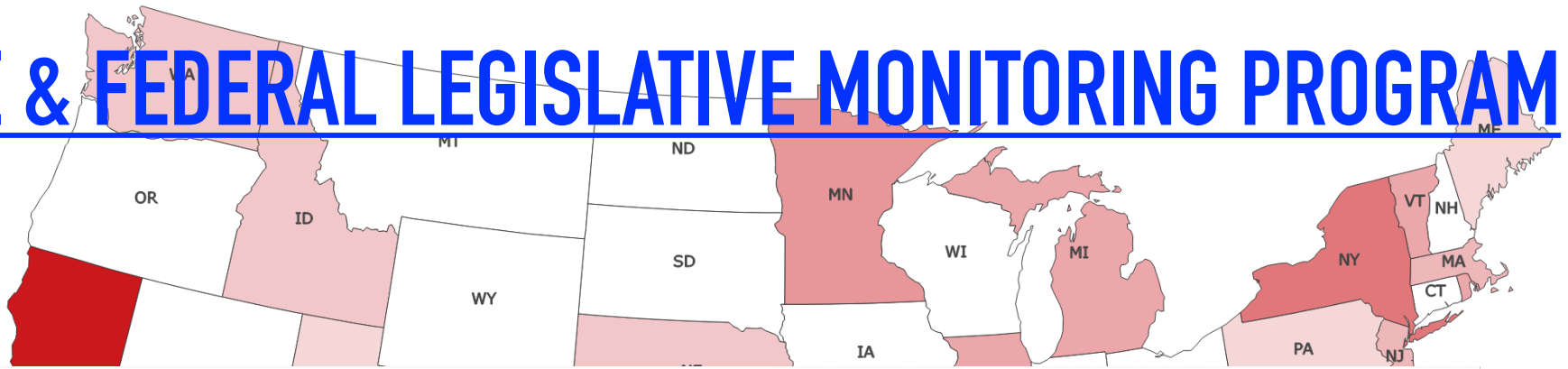
52ND ANNUAL MEETING

Program Activities...

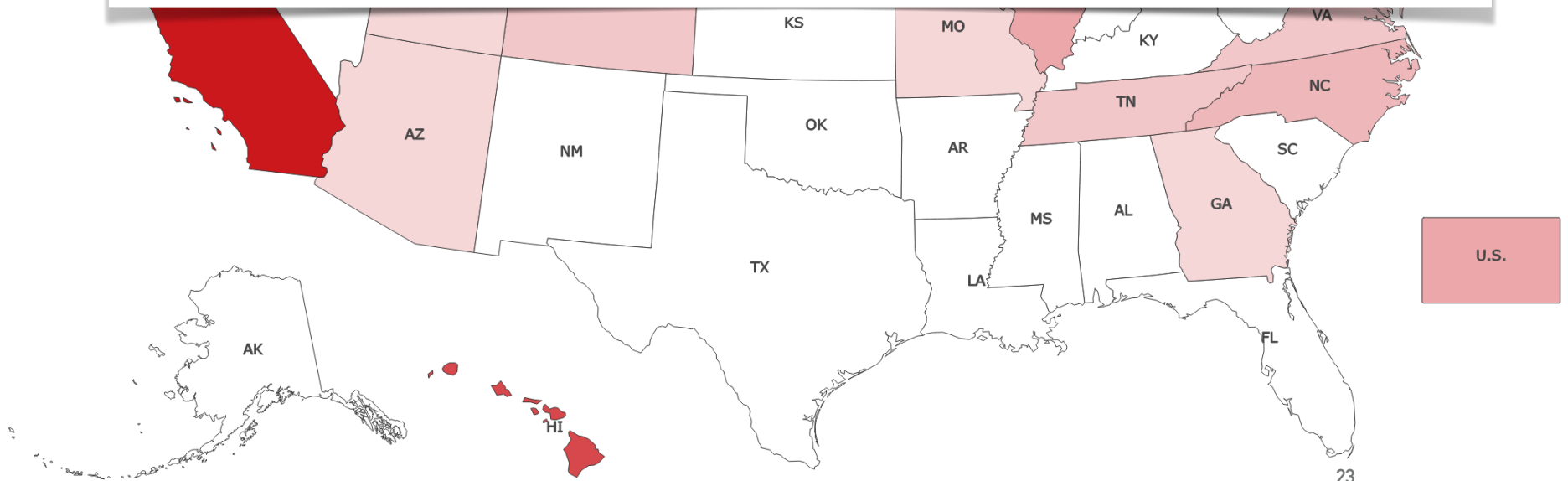
- *AAPFCO Representation*
- *U.S. Consumer Mulch Survey*
- *New & Expanded State Legislative & Regulatory Monitoring*
- *Plant Managers Training Course on Fire BMPs & Maintenance.*

- *Certification Committee:*
 - *All-Natural certification Subcommittee*
 - *Newsletter, Special Alerts & More*
- *Revised MSC Bylaws*
- *Mulch & Soil Research Foundation*

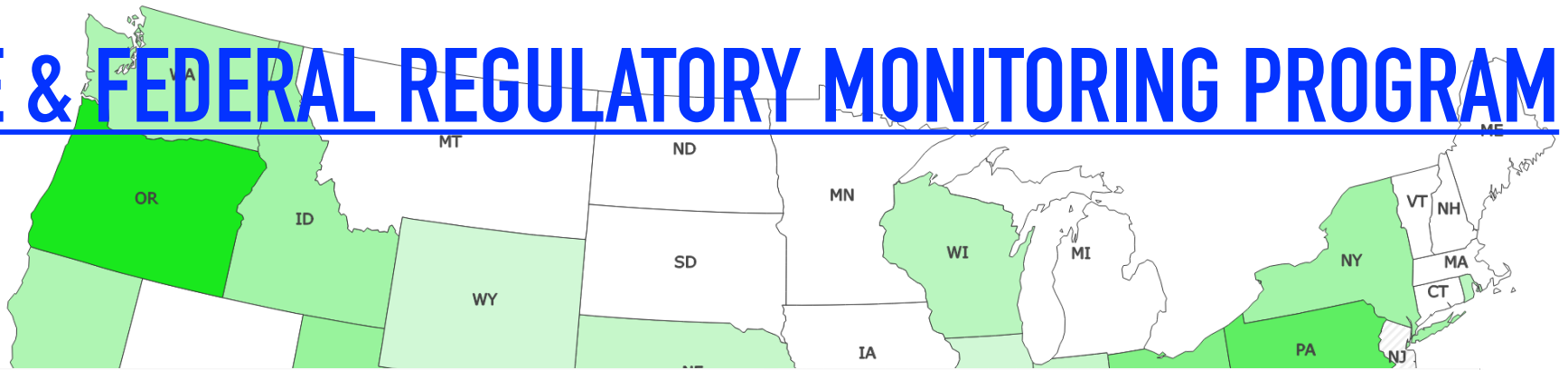
STATE & FEDERAL LEGISLATIVE MONITORING PROGRAM



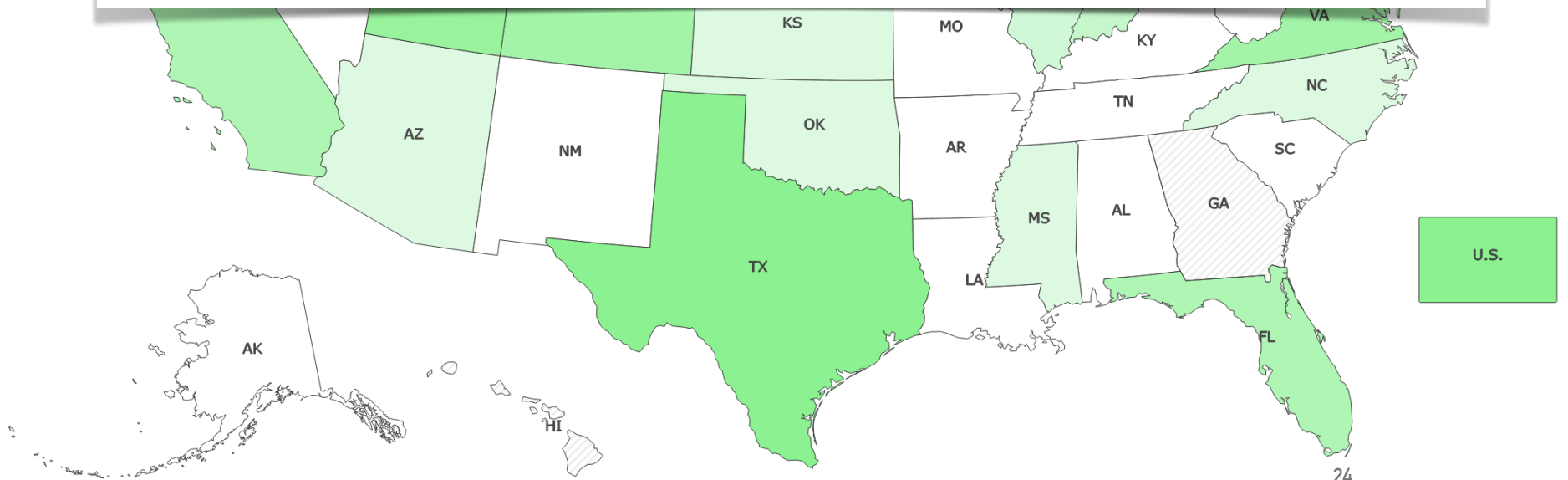
https://mulchandsoilcouncil.org/membership/Bill_Monitor1.php



STATE & FEDERAL REGULATORY MONITORING PROGRAM



https://mulchandsoilcouncil.org/membership/Bill_Monitor1.php



52ND ANNUAL MEETING

Certification Program

Premium Potting Soils	58
Standard Potting Soils	5
Lndsc Soils & Amendments	49
Specialty Soils	2
Mulches	159
Applications in process	4
Total Certified Products	277

25

THANK YOU!

***Certification
Audit Team***

***Lonny Nelson
Kevin Nelson &
Kathryn Nelson***





MEMBERSHIP VOTE

Proposed Bylaw Amendments



27

Election of Directors

Directors Serve a 3-Year Term with 4 seats expiring every year.

All Directors Serve Without Compensation or Travel Reimbursement.

THANK YOU To Our Directors for 2020-2023

- **Larry Doose, Sylva Corp, Plymouth, MN**
- **Steve Liffers, Denali, Longview, WA**
- **Kent Rotert, Colorbiotics, Ames, IA**
- **Randy Tyre, Waupaca Northwoods, Waupaca, WI**



Representing the Industry Since 1972

Election of Directors Election Nominees for 2023-2026

- **Larry Doose, Sylva Corp, Plymouth, MN**
- **Steve Liffers, Denali, Longview, WA**
- **Kent Rotert, Colorbiotics, Ames, IA**
- **Randy Tyre, Waupaca Northwoods, Waupaca, WI**

**Vote for any 4 of the candidates above.
Only ONE vote per member company**



Representing the Industry Since 1972

MSC RECOGNITIONS



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Annual Meeting Chairman Award

Director Service Recognition

52nd Annual Meeting

2023-2026 Election Results

53RD ANNUAL MEETING

Time & Place of Next Meeting

October 8 - 10, 2024

Palacio del Rio Hilton

San Antonio, TX

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52ND ANNUAL MEETING

Motion to Adjourn?



*OPENING RECEPTION & EXHIBIT
4:30PM IN THE BALLROOM NEXT DOOR*

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